

**CASHMAN**



**Cashman Equipment**

600 Glendale Avenue  
Sparks, Nevada 89431  
800.937.2326 tel  
775.358.0433 fax

8/15/2013

Ron Korman  
City of Sparks  
Box 857  
Sparks, NV 89342

Dear Ron,

We are pleased to quote the following for your consideration:

(1) CAT 301.7D mini hydraulic excavator Unit# N.I.S., S/N Factory Order

The following factory and dealer options are included:

- \* 301.7D HEXMN NACD DCA-1,
- \* stick, long,
- \* canopy,
- \* Extendable Undercarriage,
- \* Blade ext, STD w/float,
- \* Lines aux 2-way long stick,
- \* Pattern Changer,
- \* 3" seat belt,
- \* BUCKETS:,
- \* 12" bucket w/ pins,
- \* 24" bucket w/pins,
- \* Coupler (NO THUMB),
- \* pin sets for two buckets,
- \* CAT List Price\$
- \* NJPA discount 17.5

\* Warranty: Base Warranty is 12 Months/Unlimited Hrs. with Travel Time/Mileage, PLUS Powertrain + Hydraulics Extended Service Coverage out to a total of 24 Months or 2,000 Hours, whichever comes first, (with deductible), included in price and finance example.

CAT List Price	\$38,955.00
NJPA Discount 17.5	-( \$ 6,818.00)
Net Machine Price	\$32,137.00

Freight/ zone 9	
Machine prep w/ extended	
2/2 Pwt/Hydr warranty	\$1230.00.00

**NJPA Price Complete, Delivered: \$33,367.00**  
Estimated delivery November 2013

We believe the equipment as quoted will exceed your expectations. On behalf of Cashman Equipment Company, thank you for the opportunity to quote Caterpillar machinery.

Sincerely,

Mike Arp  
Sales Representative

CUSTOMER ACCEPTANCE:

'I accept the equipment & terms stated herewith.'

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Ron Korman

'This proposal is good for 30 days'

A handwritten signature in black ink, appearing to read 'Mike Arp', with a stylized, cursive flourish.

File: City of Sparks Caterpillar 301.7D, Proposal 2, 081513.doc

**CASHMAN****Cashman Equipment**

600 Glendale Avenue  
 Sparks, Nevada 89431  
 800.937.2326 tel  
 775.358.0433 fax

August 15, 2013

Ron Korman  
 City of Sparks  
 432 Prater Way  
 Sparks, NV 89431

Dear Ron,

We are pleased to quote the following for your consideration:

(1) Caterpillar 279C2 Skid Steer Loader, 2013 model NEW

The following factory and dealer options are included:

	Part #	Price
* 279C2 Tier4 –I Compact Track Loader, DCA-2	218-0942	\$ 77,110.00
* Heater, Engine Coolant, 120v, 2	582791	\$ included
* Quick Coupler, Hydraulic,	258-3182	\$ included
* Hydraulics, High Flow Xps,	258-3680	\$ included
* Rops, Enclosed With A/c (c3),	258-3800	\$ included
* Conversion Arrangement,	258-4066	\$ included
* Radio Ready,	380-1727	\$ included
* Door, Cab, Polycarbonate,	258-4095	\$ included
* Seat Belt, 2",	258-4330	\$ included
* Seat, Comfort, Air Suspension,	295-7113	\$ included
* Engine,tier4 Interim Compliant,	378-6654	\$ included
* Package, Performance, (t13),	258-2591	\$ included
* Counterweight,machine,external,	389-7654	\$ included
* Idlers, Standard,	0P9001	\$ included
* Lane 1 Order,	304-1861	\$ included
* Instructions, Ansi, Nacd,	233-5913	\$ included
* Instructions, English,	0P1176	\$ included
* Carolina Cdc - - Availability,	0P2266	\$ included
* Eng S/n Cym43215,		
84" MP bucket with bolt on edge	296-8057	\$ 5,560.00
24" wide drum CAT PC-206 Cold Planer	246-7314	\$ 21,981.00
<ul style="list-style-type: none"> <li>• <b>Requires: Left Joystick to be WT Deluxe and Right Joystick to be Hydraulic Proportional.</b></li> <li>• <b>REQUIRES: High Flow XPS Hydraulics</b></li> <li>• <b>24" (600mm) drum width - 60 all purpose conical bits</b></li> <li>• <b>68" (1720mm) overall width</b></li> <li>• <b>Self-Leveling</b></li> <li>• <b>Electro-Hydraulic Independent left/right depth control</b></li> <li>• <b>Electro-Hydraulic Sideshift</b></li> <li>• <b>Electro-Hydraulic Tilt</b></li> <li>• <b>Includes PLANETARY drive unit with 7" (170mm) maximum depth of cut,</b></li> </ul>		

- **hydraulic lines with quick disconnects, mounting brackets and hardware.**

CAT List machine price with above optional equipment	\$104,651.00
Less NJPA discount 16%	- 16,744.00
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Net Machine price	\$ 87,907.00
Freight / zone 9/ 2yr 2000 hr pwt hydr ext warranty	\$ 2,100.00
Machine Prep	\$ 400.00
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<b>Total NJPA price</b>	<b>\$90,407.00 (tax exempt)</b>

We believe the equipment as quoted will exceed your expectations. On behalf of Cashman Equipment Company, thank you for the opportunity to quote Caterpillar machinery.

Sincerely,

Mike Arp  
Sales Representative

'This proposal is good for 30 days'



Proposal 2, 072312.doc